



# Meat and Poultry Expertise

Working in partnership  
**to deliver food  
manufacturing excellence...**

[www.protolan.com](http://www.protolan.com)

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# Who We Are

Protolan work in partnership with Meat and Poultry producers - delivering manufacturing excellence.

The key benefit we provide to this sector is our expertise and knowledge. Our highly experienced team comprises innovative project managers, project engineers and process engineers who have extensive understanding of all forms of process and capital related projects.

We apply our knowledge to any stage in the project lifecycle or to the entire manufacturing process, providing strategic advice, complete project management and technical services.

Protolan pride ourselves on our seamless integration with our clients and partners. We believe in working as one team, pushing for new solutions, sourcing innovative results and delivering our technical expertise.

Protolan believe our approach to working client relationships is different and refreshing. We constantly seek innovative ways to deliver our services, developing methods to help you reduce costs, manage risks and open up new opportunities to grow your business.

Familiar with working in demanding conditions, with many meat and poultry clients, we deliver tenacity, resilience and an ability to solve complex food and drink challenges on a daily basis.

**We don't just know food -  
it's our passion.**

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# Meat Credentials

Meat producers face continuous pressure due to tight product margins and changing consumer requirements. In order to stay ahead of the competition and strengthen customer loyalty, meat producers must place a stronger emphasis on smarter production techniques.

## **This is where Protolan can help.**

Protolan's expertise has been achieved through involvement with a variety of challenging and diverse projects.

Our capability delivers across many sectors and covers all aspects of Meat manufacturing requirements including abattoirs, red meat and poultry facilities. We are skilled in delivering bespoke manufacturing and production facilities – fit for purpose.

Our Meat clients are recognised companies operating demanding schedules within diverse situations. Our long term relationships and repeat appointments are built on trust, performance and flexibility.

The projects we undertake are wide-ranging. As a consequence, Protolan is structured to effectively meet our clients expectations whether a new build, live environment or process and efficiency enhancements. Projects scale from multi-million pound new developments through to product flow and capacity analysis. Our involvement in Meat manufacturing projects has resulted in significant improvements in consistency, yield and associated financial paybacks.

The meat industry faces rising inspection costs and tight margins resulting in the sector consolidating to take advantage of 'vertical integration' and economies of scale. Whether you're in red meat, poultry or game, it's important to continue to innovate and challenge to drive fresh thinking – consistently looking for new ways to drive your business forward and create efficiencies.

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# Meat Credentials (Cont)

**Protolan has the capability, industry insight and expertise to help you deliver.**

With a team comprising of Food industry professionals, we are able to deliver Meat and Poultry sector specialists whose knowledge and expertise allows Protolan to identify specific solutions to our client's challenges.

Protolan take pride in recognising the individuality of our clients and their requirements – ensuring all schemes, whether large or small, are delivered exactly as our clients want them.



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# Our Services

Working hard to understand your project and its commercial objectives, Protolan provide the right resource with the right knowledge to get the job done without compromising the day to day operational needs of your facility.

Discover how our services can support the design, construction, installation, commissioning and maintenance of your Meat and Poultry facility.

Our services are designed to support project workstreams including product development, packaging design, raw material sourcing and supply chain, people and recruitment and technical documentation.

We look to solve the challenges that Meat and Poultry manufacturers encounter by applying our expertise and knowledge. We deliver multi-faceted capital projects resolving equipment, process, building and engineering challenges for our diverse and unique clients.

You will receive a certainty of project delivery – no matter how complex or difficult – with strong leadership and project management.



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# Our Services (Cont)

This is supported by our multidisciplinary team of innovative and technically aware professionals who have a background in working within meat and poultry manufacturing.

Our programmes will be delivered with flexibility to allow for business and commercial change. Our priority will be to deliver your project within the timescales and budget that you have set. It is always our goal to deliver specialist solutions in a way that understands the complexities and challenges you face.

We will use innovation in the way we deliver your project. By identifying innovative strategies, resolutions and actual project solutions, we are well placed to identify how to do things differently but still be certain of achieving budget and time objectives.



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# Working in Partnership

Protolan pride ourselves on taking the time to understand our clients.

Protolan integrate our working practices and reporting structures to suit our client's way of operating. Understanding our clients company ethos is the final ingredient to delivering a successful working partnership.

We believe our clients need a partner to deliver their project alongside them, consistently communicating, managing expectations and understanding your challenges. We believe you require a partner who can deliver your project with the same core values as you.

As a partner, Protolan will work alongside our clients and deliver:

- ▶ **Honesty and integrity across all areas of the project and to all stakeholders.**
- ▶ **Your project with the right team and the right expertise.**
- ▶ **A comprehensive knowledge and understanding of key issues in managing the balance of technology and innovation.**
- ▶ **An understanding of your commercial objectives, KPI's and long term solutions.**
- ▶ **An engineering and process expertise with a combination of skills that include applying the outcomes of environmental considerations.**
- ▶ **Share information efficiently with clarity and insight.**

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# Why Protolan?

▶ **We believe it is all about you - our clients.**

We are here to make good things happen for other people. We work on your business while you work in it.

▶ **We are NOT just a one stop shop for Project Delivery.**

It is not the right recipe for everyone.

Every project is unique.

That is why we offer an individual solution, developed with our clients and best suited to their diverse requirements.

▶ **We are not just run of the mill Project Managers.**

We are comprehensive Project Integrators.

We deliver multiple projects that impact across multiple work streams.

▶ **Not all of our work is UK based.**

We provide strategic advice and technical services to clients around the world. This gives us great access to new technology and innovative thinking.

▶ **We believe in new talent.**

We are always looking for the next generation of talent to keep Protolan at its best. We want people with fresh ideas, who ultimately want a career in the food and drink industry, allowing Protolan to grow and develop.

▶ **Experience is at the heart of who we are.**

Our team has experience working both from a consultancy perspective and being an integral part of Food and Drink Manufacturers internal teams. This gives us a true perspective of what our clients need and allow us to integrate into any environment.

▶ **We use new technology to drive a path towards tomorrow's innovations.**

By working in partnership with our clients from an early stage, we help them to deliver innovation, best practice and add value from concept to launch.

▶ **We are advocates of best practice.**

We recognise the importance of growth through best practice to secure the future of the food and drink industry.

▶ **Our expertise spans all food and drink sectors.**

Whatever your industry sector you can be sure that we will tailor the way we work, the relationship we build and the solutions we deliver, directly to your needs.

▶ **We work hard. We have fun doing it.**

Life is short. Projects are long.

We believe in enjoying ourselves while we work hard on your projects.

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